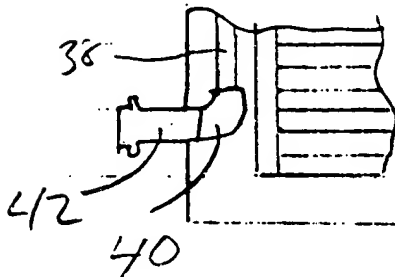
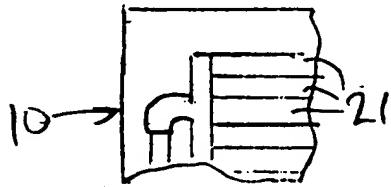
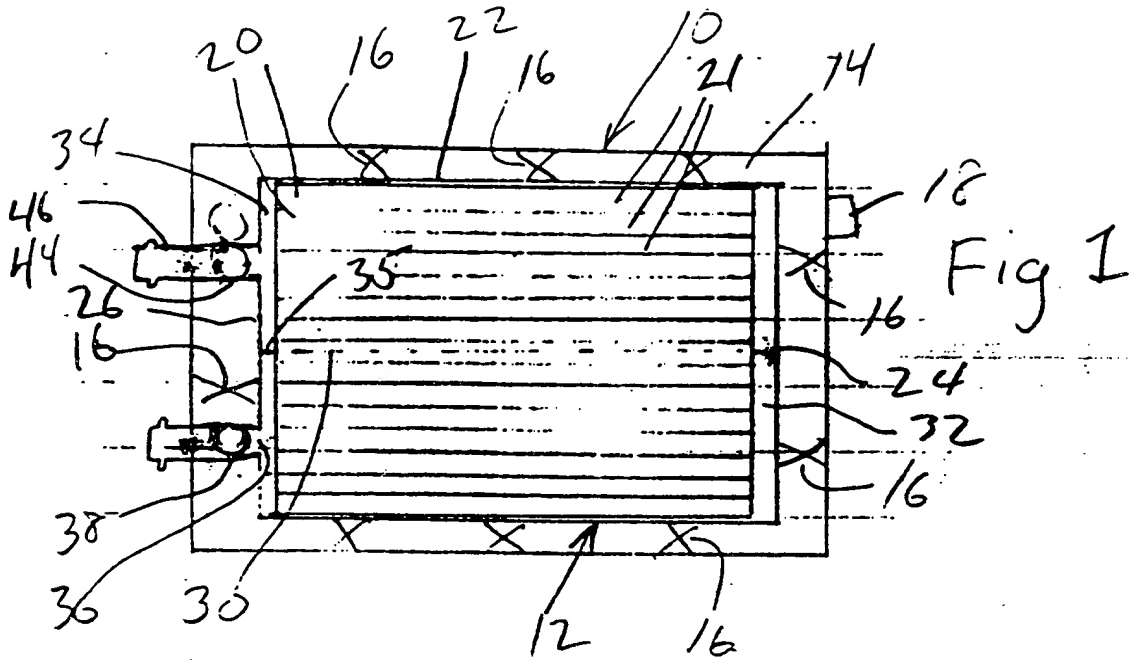
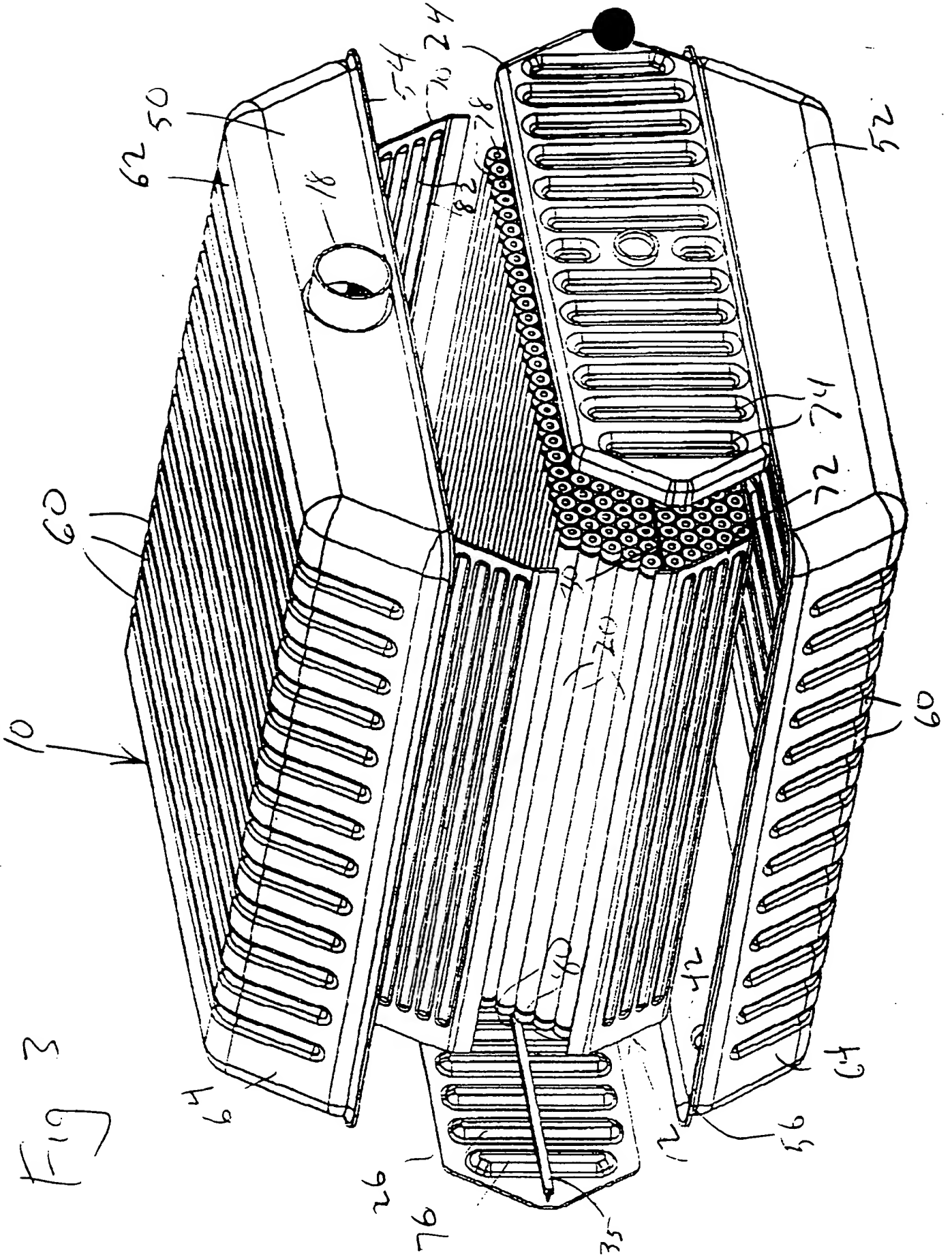


1. The first step in the process of creating a new product is to identify a market need. This is often done through market research, which can involve surveys, focus groups, and other methods of gathering information from potential customers.

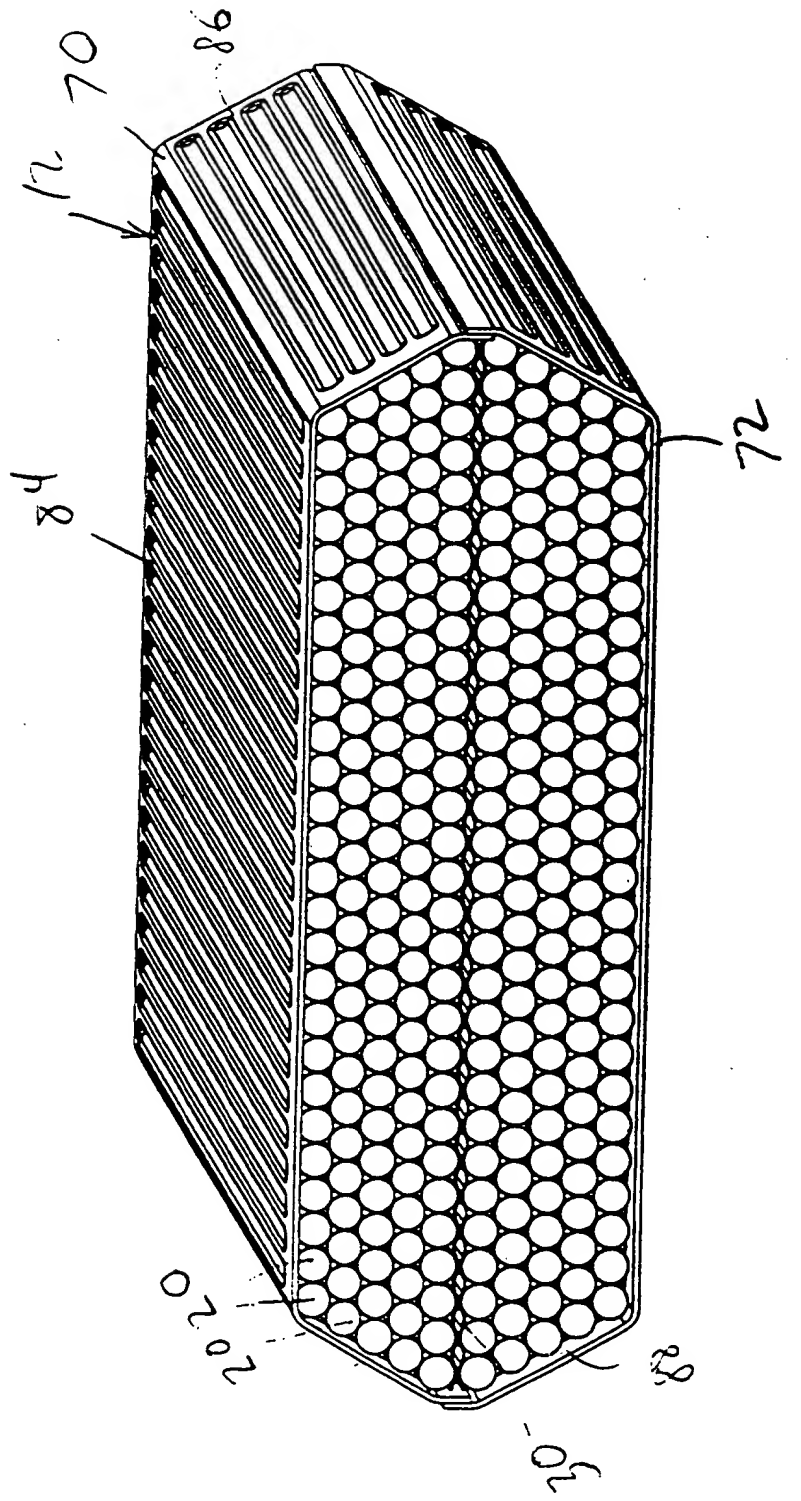


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194



A technical drawing of a honeycomb structure, likely a cross-section of a cellular material. The structure consists of a grid of hexagonal cells. The cells are labeled with numbers and letters, and the walls are labeled with numbers. The labels are as follows:

- Top row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Second row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Third row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Fourth row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Bottom row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.

The drawing is a black and white line drawing. The cells are represented by thick black lines forming a hexagonal grid. The numbers and letters are handwritten in black ink. The labels are placed around the cells, with some labels pointing to specific cells or walls. The labels are as follows:

- Top row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Second row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Third row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Fourth row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.
- Bottom row of cells: 21, 10, 4, 28, 8, 2, 8, 2, 21, 16, 10, 2, 22.

Fig 3